| Top Tapestry Segments | Percent | Demographic Summary | 2017 | 2022 |
| :---: | :---: | :---: | :---: | :---: |
| The Great Outdoors (6C) | 100.0\% | Population | 1,088 | 1,071 |
| Top Tier (1A) | 0.0\% | Households | 492 | 487 |
| Professional Pride (1B) | 0.0\% | Families | 303 | 297 |
| Boomburbs (1C) | 0.0\% | Median Age | 50.0 | 51.5 |
| Savvy Suburbanites (1D) | 0.0\% | Spending Potential Index | \$49,266 | \$50,986 |
|  |  |  | Average Amount Spent | Total |
| Apparel and Services |  | 72 | \$1,549.49 | \$762,348 |
| Men's |  | 72 | \$302.61 | \$148,884 |
| Women's |  | 75 | \$557.39 | \$274,236 |
| Children's |  | 65 | \$217.29 | \$106,908 |
| Footwear |  | 71 | \$327.54 | \$161,149 |
| Watches \& Jewelry |  | 75 | \$89.32 | \$43,944 |
| Apparel Products and Services (1) |  | 68 | \$55.34 | \$27,227 |
| Computer |  |  |  |  |
| Computers and Hardware for Home Use |  | 74 | \$127.79 | \$62,873 |
| Portable Memory |  | 70 | \$3.75 | \$1,847 |
| Computer Software |  | 71 | \$8.25 | \$4,058 |
| Computer Accessories |  | 78 | \$14.16 | \$6,966 |
| Entertainment \& Recreation |  | 80 | \$2,494.56 | \$1,227,322 |
| Fees and Admissions |  | 73 | \$464.32 | \$228,444 |
| Membership Fees for Clubs (2) |  | 73 | \$153.15 | \$75,350 |
| Fees for Participant Sports, excl. Trips |  | 75 | \$74.36 | \$36,585 |
| Tickets to Theatre/Operas/Concerts |  | 75 | \$44.75 | \$22,018 |
| Tickets to Movies/Museums/Parks |  | 73 | \$56.45 | \$27,772 |
| Admission to Sporting Events, excl. Trips |  | 65 | \$36.26 | \$17,838 |
| Fees for Recreational Lessons |  | 74 | \$98.86 | \$48,639 |
| Dating Services |  | 60 | \$0.49 | \$242 |
| TV/Video/Audio |  | 78 | \$998.50 | \$491,262 |
| Cable and Satellite Television Services |  | 79 | \$751.60 | \$369,787 |
| Televisions |  | 73 | \$86.98 | \$42,793 |
| Satellite Dishes |  | 77 | \$1.11 | \$545 |
| VCRs, Video Cameras, and DVD Players |  | 76 | \$4.99 | \$2,453 |
| Miscellaneous Video Equipment |  | 74 | \$7.08 | \$3,483 |
| Video Cassettes and DVDs |  | 84 | \$12.74 | \$6,269 |
| Video Game Hardware/Accessories |  | 68 | \$19.88 | \$9,782 |
| Video Game Software |  | 64 | \$9.91 | \$4,876 |
| Streaming/Downloaded Video |  | 75 | \$19.08 | \$9,389 |
| Rental of Video Cassettes and DVDs |  | 74 | \$11.33 | \$5,573 |
| Installation of Televisions |  | 83 | \$0.74 | \$363 |
| Audio (3) |  | 79 | \$70.36 | \$34,616 |
| Rental and Repair of TV/Radio/Sound Equipmen |  | 67 | \$2.71 | \$1,332 |
| Pets |  | 90 | \$536.03 | \$263,727 |
| Toys/Games/Crafts/Hobbies (4) |  | 78 | \$94.98 | \$46,731 |
| Recreational Vehicles and Fees (5) |  | 93 | \$94.67 | \$46,579 |
| Sports/Recreation/Exercise Equipment (6) |  | 81 | \$138.93 | \$68,354 |
| Photo Equipment and Supplies (7) |  | 74 | \$41.12 | \$20,231 |
| Reading (8) |  | 85 | \$106.68 | \$52,485 |
| Catered Affairs (9) |  | 64 | \$19.33 | \$9,509 |
| Food |  | 75 | \$6,315.22 | \$3,107,086 |
| Food at Home |  | 77 | \$3,866.02 | \$1,902,084 |
| Bakery and Cereal Products |  | 77 | \$508.51 | \$250,189 |
| Meats, Poultry, Fish, and Eggs |  | 76 | \$866.59 | \$426,360 |
| Dairy Products |  | 79 | \$420.61 | \$206,941 |
| Fruits and Vegetables |  | 76 | \$746.12 | \$367,091 |
| Snacks and Other Food at Home (10) |  | 77 | \$1,324.19 | \$651,503 |
| Food Away from Home |  | 73 | \$2,449.19 | \$1,205,002 |
| Alcoholic Beverages |  | 74 | \$412.73 | \$203,065 |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.
April 11, 2018

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Value of Stocks/Bonds/Mutual Funds | 81 | \$4,998.90 | \$2,459,459 |
| Value of Retirement Plans | 83 | \$20,155.59 | \$9,916,550 |
| Value of Other Financial Assets | 88 | \$1,149.50 | \$565,552 |
| Vehicle Loan Amount excluding Interest | 81 | \$2,208.51 | \$1,086,585 |
| Value of Credit Card Debt | 78 | \$452.81 | \$222,781 |
| Health |  |  |  |
| Nonprescription Drugs | 86 | \$109.14 | \$53,696 |
| Prescription Drugs | 88 | \$342.99 | \$168,751 |
| Eyeglasses and Contact Lenses | 82 | \$77.75 | \$38,251 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 81 | \$6,954.66 | \$3,421,692 |
| Maintenance and Remodeling Services | 85 | \$1,655.12 | \$814,318 |
| Maintenance and Remodeling Materials (12) | 90 | \$365.46 | \$179,805 |
| Utilities, Fuel, and Public Services | 79 | \$3,995.29 | \$1,965,684 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 77 | \$73.50 | \$36,161 |
| Furniture | 73 | \$416.73 | \$205,033 |
| Rugs | 75 | \$17.36 | \$8,541 |
| Major Appliances (14) | 86 | \$276.33 | \$135,952 |
| Housewares (15) | 78 | \$74.24 | \$36,524 |
| Small Appliances | 79 | \$38.35 | \$18,868 |
| Luggage | 71 | \$8.43 | \$4,149 |
| Telephones and Accessories | 68 | \$47.34 | \$23,290 |
| Household Operations |  |  |  |
| Child Care | 62 | \$295.53 | \$145,401 |
| Lawn and Garden (16) | 92 | \$387.68 | \$190,738 |
| Moving/Storage/Freight Express | 75 | \$48.20 | \$23,714 |
| Housekeeping Supplies (17) | 78 | \$557.45 | \$274,266 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 85 | \$441.29 | \$217,117 |
| Vehicle Insurance | 79 | \$932.39 | \$458,735 |
| Life/Other Insurance | 84 | \$357.27 | \$175,777 |
| Health Insurance | 83 | \$3,028.37 | \$1,489,958 |
| Personal Care Products (18) | 75 | \$354.81 | \$174,566 |
| School Books and Supplies (19) | 69 | \$107.23 | \$52,758 |
| Smoking Products | 83 | \$347.24 | \$170,841 |
| Transportation |  |  |  |
| Payments on Vehicles excluding Leases | 81 | \$1,813.75 | \$892,364 |
| Gasoline and Motor Oil | 80 | \$2,213.80 | \$1,089,190 |
| Vehicle Maintenance and Repairs | 81 | \$868.74 | \$427,420 |
| Travel |  |  |  |
| Airline Fares | 77 | \$391.25 | \$192,495 |
| Lodging on Trips | 79 | \$415.20 | \$204,276 |
| Auto/Truck Rental on Trips | 80 | \$21.11 | \$10,388 |
| Food and Drink on Trips | 80 | \$394.57 | \$194,130 |

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Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.
April 11, 2018
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers..
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100 . Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

| Top Tapestry Segments Percent | Demographic Summary | 2017 | 2022 |
| :---: | :---: | :---: | :---: |
| The Great Outdoors (6C) 67.7\% | Population | 79 | 78 |
| Prairie Living (6D) 32.3\% | Households | 31 | 30 |
| Top Tier (1A) 0.0\% | Families | 20 | 20 |
| Professional Pride (1B) 0.0\% | Median Age | 49.2 | 51.5 |
| Boomburbs (1C) 0.0\% | Median Household Income | \$50,000 | \$51,388 |
|  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services | 76 | \$1,646.81 | \$51,051 |
| Men's | 77 | \$326.03 | \$10,107 |
| Women's | 79 | \$581.42 | \$18,024 |
| Children's | 74 | \$247.06 | \$7,659 |
| Footwear | 76 | \$353.58 | \$10,961 |
| Watches \& Jewelry | 74 | \$88.06 | \$2,730 |
| Apparel Products and Services (1) | 62 | \$50.65 | \$1,570 |
| Computer |  |  |  |
| Computers and Hardware for Home Use | 75 | \$130.45 | \$4,044 |
| Portable Memory | 75 | \$3.97 | \$123 |
| Computer Software | 69 | \$7.97 | \$247 |
| Computer Accessories | 79 | \$14.23 | \$441 |
| Entertainment \& Recreation | 89 | \$2,778.77 | \$86,142 |
| Fees and Admissions | 71 | \$450.71 | \$13,972 |
| Membership Fees for Clubs (2) | 70 | \$146.55 | \$4,543 |
| Fees for Participant Sports, excl. Trips | 73 | \$72.74 | \$2,255 |
| Tickets to Theatre/Operas/Concerts | 73 | \$43.42 | \$1,346 |
| Tickets to Movies/Museums/Parks | 72 | \$55.39 | \$1,717 |
| Admission to Sporting Events, excl. Trips | 68 | \$37.90 | \$1,175 |
| Fees for Recreational Lessons | 71 | \$94.26 | \$2,922 |
| Dating Services | 56 | \$0.45 | \$14 |
| TV/Video/Audio | 88 | \$1,128.42 | \$34,981 |
| Cable and Satellite Television Services | 91 | \$862.23 | \$26,729 |
| Televisions | 76 | \$90.90 | \$2,818 |
| Satellite Dishes | 73 | \$1.06 | \$33 |
| VCRs, Video Cameras, and DVD Players | 85 | \$5.55 | \$172 |
| Miscellaneous Video Equipment | 87 | \$8.39 | \$260 |
| Video Cassettes and DVDs | 95 | \$14.42 | \$447 |
| Video Game Hardware/Accessories | 77 | \$22.61 | \$701 |
| Video Game Software | 72 | \$11.19 | \$347 |
| Streaming/Downloaded Video | 80 | \$20.35 | \$631 |
| Rental of Video Cassettes and DVDs | 82 | \$12.45 | \$386 |
| Installation of Televisions | 73 | \$0.65 | \$20 |
| Audio (3) | 85 | \$75.94 | \$2,354 |
| Rental and Repair of TV/Radio/Sound Equipment | 66 | \$2.68 | \$83 |
| Pets | 108 | \$645.06 | \$19,997 |
| Toys/Games/Crafts/Hobbies (4) | 87 | \$105.35 | \$3,266 |
| Recreational Vehicles and Fees (5) | 109 | \$111.61 | \$3,460 |
| Sports/Recreation/Exercise Equipment (6) | 91 | \$156.58 | \$4,854 |
| Photo Equipment and Supplies (7) | 79 | \$44.06 | \$1,366 |
| Reading (8) | 94 | \$117.74 | \$3,650 |
| Catered Affairs (9) | 63 | \$19.23 | \$596 |
| Food | 85 | \$7,126.71 | \$220,928 |
| Food at Home | 89 | \$4,458.94 | \$138,227 |
| Bakery and Cereal Products | 89 | \$587.00 | \$18,197 |
| Meats, Poultry, Fish, and Eggs | 88 | \$1,007.32 | \$31,227 |
| Dairy Products | 93 | \$497.81 | \$15,432 |
| Fruits and Vegetables | 86 | \$835.81 | \$25,910 |
| Snacks and Other Food at Home (10) | 89 | \$1,531.06 | \$47,463 |
| Food Away from Home | 80 | \$2,667.74 | \$82,700 |
| Alcoholic Beverages | 78 | \$431.52 | \$13,377 |

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Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.
April 11, 2018

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Value of Stocks/Bonds/Mutual Funds | 82 | \$5,088.23 | \$157,735 |
| Value of Retirement Plans | 91 | \$22,062.29 | \$683,931 |
| Value of Other Financial Assets | 113 | \$1,463.06 | \$45,355 |
| Vehicle Loan Amount excluding Interest | 99 | \$2,690.94 | \$83,419 |
| Value of Credit Card Debt | 84 | \$489.74 | \$15,182 |
| Health |  |  |  |
| Nonprescription Drugs | 101 | \$128.32 | \$3,978 |
| Prescription Drugs | 105 | \$406.58 | \$12,604 |
| Eyeglasses and Contact Lenses | 96 | \$90.58 | \$2,808 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 85 | \$7,345.23 | \$227,702 |
| Maintenance and Remodeling Services | 91 | \$1,758.81 | \$54,523 |
| Maintenance and Remodeling Materials (12) | 110 | \$446.90 | \$13,854 |
| Utilities, Fuel, and Public Services | 91 | \$4,577.97 | \$141,917 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 81 | \$77.71 | \$2,409 |
| Furniture | 78 | \$444.16 | \$13,769 |
| Rugs | 78 | \$18.03 | \$559 |
| Major Appliances (14) | 101 | \$322.74 | \$10,005 |
| Housewares (15) | 89 | \$84.48 | \$2,619 |
| Small Appliances | 85 | \$41.23 | \$1,278 |
| Luggage | 67 | \$7.90 | \$245 |
| Telephones and Accessories | 75 | \$52.26 | \$1,620 |
| Household Operations |  |  |  |
| Child Care | 65 | \$308.97 | \$9,578 |
| Lawn and Garden (16) | 107 | \$447.35 | \$13,868 |
| Moving/Storage/Freight Express | 73 | \$46.81 | \$1,451 |
| Housekeeping Supplies (17) | 90 | \$641.97 | \$19,901 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 101 | \$520.71 | \$16,142 |
| Vehicle Insurance | 88 | \$1,035.35 | \$32,096 |
| Life/Other Insurance | 92 | \$393.68 | \$12,204 |
| Health Insurance | 95 | \$3,462.74 | \$107,345 |
| Personal Care Products (18) | 83 | \$391.94 | \$12,150 |
| School Books and Supplies (19) | 75 | \$115.42 | \$3,578 |
| Smoking Products | 112 | \$467.26 | \$14,485 |
| Transportation |  |  |  |
| Payments on Vehicles excluding Leases | 93 | \$2,083.94 | \$64,602 |
| Gasoline and Motor Oil | 93 | \$2,584.84 | \$80,130 |
| Vehicle Maintenance and Repairs | 92 | \$982.06 | \$30,444 |
| Travel |  |  |  |
| Airline Fares | 76 | \$389.10 | \$12,062 |
| Lodging on Trips | 86 | \$449.10 | \$13,922 |
| Auto/Truck Rental on Trips | 84 | \$22.29 | \$691 |
| Food and Drink on Trips | 86 | \$423.00 | \$13,113 |


 totals.

April 11, 2018
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers..
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

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Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

| Top Tapestry Segments | Percent | Demographic Summary | 2017 | 2022 |
| :---: | :---: | :---: | :---: | :---: |
| Prairie Living (6D) | 78.8\% | Population | 526 | 521 |
| The Great Outdoors (6C) | 19.8\% | Households | 212 | 210 |
| Green Acres (6A) | 1.4\% | Families | 150 | 147 |
| Top Tier (1A) | 0.0\% | Median Age | 47.5 | 48.6 |
| Professional Pride (1B) | 0.0\% | Median Household Income | \$49,451 | \$52,693 |
|  |  | Spending Potential Index | Average Amount Spent | Total |
| Apparel and Services |  | 78 | \$1,685.17 | \$357,256 |
| Men's |  | 81 | \$340.67 | \$72,222 |
| Women's |  | 78 | \$577.33 | \$122,393 |
| Children's |  | 83 | \$278.32 | \$59,004 |
| Footwear |  | 80 | \$370.46 | \$78,538 |
| Watches \& Jewelry |  | 67 | \$79.29 | \$16,809 |
| Apparel Products and Services (1) |  | 48 | \$39.11 | \$8,291 |
| Computer |  |  |  |  |
| Computers and Hardware for Home Use |  | 72 | \$125.02 | \$26,504 |
| Portable Memory |  | 76 | \$4.06 | \$861 |
| Computer Software |  | 60 | \$6.90 | \$1,462 |
| Computer Accessories |  | 73 | \$13.22 | \$2,802 |
| Entertainment \& Recreation |  | 97 | \$3,039.88 | \$644,454 |
| Fees and Admissions |  | 62 | \$394.50 | \$83,635 |
| Membership Fees for Clubs (2) |  | 59 | \$124.66 | \$26,428 |
| Fees for Participant Sports, excl. Trips |  | 65 | \$64.69 | \$13,714 |
| Tickets to Theatre/Operas/Concerts |  | 64 | \$37.91 | \$8,037 |
| Tickets to Movies/Museums/Parks |  | 64 | \$49.40 | \$10,472 |
| Admission to Sporting Events, excl. Trips |  | 68 | \$38.00 | \$8,055 |
| Fees for Recreational Lessons |  | 60 | \$79.51 | \$16,856 |
| Dating Services |  | 42 | \$0.34 | \$73 |
| TV/Video/Audio |  | 98 | \$1,258.19 | \$266,736 |
| Cable and Satellite Television Services |  | 103 | \$980.18 | \$207,798 |
| Televisions |  | 76 | \$90.57 | \$19,201 |
| Satellite Dishes |  | 65 | \$0.94 | \$200 |
| VCRs, Video Cameras, and DVD Players |  | 93 | \$6.09 | \$1,291 |
| Miscellaneous Video Equipment |  | 103 | \$9.92 | \$2,104 |
| Video Cassettes and DVDs |  | 105 | \$16.08 | \$3,410 |
| Video Game Hardware/Accessories |  | 87 | \$25.44 | \$5,394 |
| Video Game Software |  | 81 | \$12.47 | \$2,643 |
| Streaming/Downloaded Video |  | 82 | \$20.91 | \$4,432 |
| Rental of Video Cassettes and DVDs |  | 88 | \$13.35 | \$2,830 |
| Installation of Televisions |  | 46 | \$0.41 | \$86 |
| Audio (3) |  | 89 | \$79.44 | \$16,841 |
| Rental and Repair of TV/Radio/Sound Equipmen |  | 59 | \$2.40 | \$508 |
| Pets |  | 130 | \$776.72 | \$164,665 |
| Toys/Games/Crafts/Hobbies (4) |  | 95 | \$114.64 | \$24,304 |
| Recreational Vehicles and Fees (5) |  | 129 | \$131.32 | \$27,840 |
| Sports/Recreation/Exercise Equipment (6) |  | 102 | \$174.07 | \$36,903 |
| Photo Equipment and Supplies (7) |  | 82 | \$45.63 | \$9,673 |
| Reading (8) |  | 102 | \$127.10 | \$26,946 |
| Catered Affairs (9) |  | 58 | \$17.70 | \$3,752 |
| Food |  | 95 | \$7,936.38 | \$1,682,513 |
| Food at Home |  | 101 | \$5,106.17 | \$1,082,507 |
| Bakery and Cereal Products |  | 101 | \$672.95 | \$142,666 |
| Meats, Poultry, Fish, and Eggs |  | 102 | \$1,164.94 | \$246,968 |
| Dairy Products |  | 110 | \$588.24 | \$124,707 |
| Fruits and Vegetables |  | 94 | \$921.29 | \$195,313 |
| Snacks and Other Food at Home (10) |  | 102 | \$1,758.74 | \$372,853 |
| Food Away from Home |  | 85 | \$2,830.22 | \$600,006 |
| Alcoholic Beverages |  | 77 | \$430.32 | \$91,227 |

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Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.
April 11, 2018

|  | Spending Potential Index | Average Amount Spent | Total |
| :---: | :---: | :---: | :---: |
| Financial |  |  |  |
| Value of Stocks/Bonds/Mutual Funds | 78 | \$4,859.94 | \$1,030,307 |
| Value of Retirement Plans | 97 | \$23,601.41 | \$5,003,498 |
| Value of Other Financial Assets | 144 | \$1,874.44 | \$397,382 |
| Vehicle Loan Amount excluding Interest | 121 | \$3,287.67 | \$696,986 |
| Value of Credit Card Debt | 88 | \$514.36 | \$109,045 |
| Health |  |  |  |
| Nonprescription Drugs | 118 | \$150.40 | \$31,885 |
| Prescription Drugs | 124 | \$481.06 | \$101,984 |
| Eyeglasses and Contact Lenses | 111 | \$105.10 | \$22,282 |
| Home |  |  |  |
| Mortgage Payment and Basics (11) | 86 | \$7,448.05 | \$1,578,986 |
| Maintenance and Remodeling Services | 93 | \$1,798.91 | \$381,368 |
| Maintenance and Remodeling Materials (12) | 135 | \$548.44 | \$116,270 |
| Utilities, Fuel, and Public Services | 103 | \$5,197.83 | \$1,101,940 |
| Household Furnishings and Equipment |  |  |  |
| Household Textiles (13) | 83 | \$78.79 | \$16,704 |
| Furniture | 80 | \$456.41 | \$96,759 |
| Rugs | 77 | \$17.85 | \$3,784 |
| Major Appliances (14) | 117 | \$375.27 | \$79,557 |
| Housewares (15) | 100 | \$95.18 | \$20,179 |
| Small Appliances | 89 | \$42.87 | \$9,088 |
| Luggage | 54 | \$6.45 | \$1,367 |
| Telephones and Accessories | 82 | \$56.57 | \$11,992 |
| Household Operations |  |  |  |
| Child Care | 65 | \$308.84 | \$65,474 |
| Lawn and Garden (16) | 122 | \$512.35 | \$108,618 |
| Moving/Storage/Freight Express | 64 | \$40.83 | \$8,655 |
| Housekeeping Supplies (17) | 103 | \$733.91 | \$155,588 |
| Insurance |  |  |  |
| Owners and Renters Insurance | 119 | \$613.58 | \$130,079 |
| Vehicle Insurance | 96 | \$1,127.37 | \$239,003 |
| Life/Other Insurance | 99 | \$424.68 | \$90,032 |
| Health Insurance | 107 | \$3,921.35 | \$831,327 |
| Personal Care Products (18) | 90 | \$424.08 | \$89,905 |
| School Books and Supplies (19) | 78 | \$120.38 | \$25,521 |
| Smoking Products | 151 | \$630.89 | \$133,748 |
| Transportation |  |  |  |
| Payments on Vehicles excluding Leases | 106 | \$2,374.27 | \$503,346 |
| Gasoline and Motor Oil | 108 | \$3,004.03 | \$636,854 |
| Vehicle Maintenance and Repairs | 102 | \$1,095.60 | \$232,268 |
| Travel |  |  |  |
| Airline Fares | 70 | \$356.10 | \$75,494 |
| Lodging on Trips | 90 | \$471.84 | \$100,031 |
| Auto/Truck Rental on Trips | 85 | \$22.54 | \$4,778 |
| Food and Drink on Trips | 89 | \$438.42 | \$92,944 |


 totals.

April 11, 2018
(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
(5) Recreational Vehicles \& Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers..
(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
(19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

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